

Raben Lietuva UAB

Liepkalnio g. 85B, LT – 02120 Vilnius. Tel.nr. +370 5 232 18 13
Veiverių g. 150/Lazdijų g. 7, LT – 46391 Kaunas. Tel.nr. +370 37 409 972
Pramonės g. 26, LT – 78136 Šiauliai. Tel.nr. +370 37 409 972
Verslo g. 11, LT – 94102 Klaipėda. Tel.nr. +370 37 409 972
e-mail: lithuania.info@raben-group.com
www.raben-group.com

Raben**Appendix no. 4****Carrier's Remuneration****I. General provisions**

1. Carrier's Remuneration for rendering the service of road transport of shipments and additional services shall be determined according to the following model:
 - 1.1. Step 1 - determining "Shipment weight" as parameters which are the base for the value of "Base price" - pursuant to the provisions of point II;
 - 1.2. Step 2 - determining "Base price" - pursuant to point III;
 - 1.3. Step 3 - determining "Final price" - pursuant to point IV;
2. In situations justified by the special nature of the shipment or special circumstances, requirements or conditions of rendering transport or an Additional Service, the Carrier can request individually agreed remuneration for rendering such transport or an Additional Service - pursuant to rules other than those set forth herein. In such situations the Carrier shall inform the Customer about the value of the requested remuneration prior to accepting a Transport Order. Acceptance and execution of a Transport Order shall depend on the Parties' prior agreement on the value of remuneration due to the Carrier.
3. The prices provided are net prices and they are expressed in EURO. The Carrier shall add the VAT tax according to the currently binding rates.
4. Remuneration for rendered services shall be due to the Carrier from the Customer. If, pursuant to the provisions of the Contract of Carriage, the Terms and Conditions or binding legal regulations, the entity obligated to pay remuneration for services and other liabilities burdening the Shipment is - apart from the Customer - also the Consignee, the liability of the Customer and the Consignee towards the Carrier for unpaid liabilities shall be joint and several. Any agreements between the Customer and the Consignee which concern the payment for services and any other liabilities burdening the Shipment, and in particular those resulting from Incoterms, shall not be binding for the Carrier.

II. Step 1 - determining "Shipment weight"

5. "Shipment weight" is expressed in kilograms on the basis of the higher of the two parameters presented below:

Raben Lietuva UAB

Liepkalnio g. 85B, LT – 02120 Vilnius. Tel.nr. +370 5 232 18 13
 Veiverių g. 150/Lazdijų g. 7, LT – 46391 Kaunas. Tel.nr. +370 37 409 972
 Pramonės g. 26, LT – 78136 Šiauliai. Tel.nr. +370 37 409 972
 Verslo g. 11, LT – 94102 Klaipėda. Tel.nr. +370 37 409 972
 e-mail: lithuania.info@raben-group.com
 www.raben-group.com

Raben

- 5.1. actual weight - understood as the shipment weight including its transport packaging (a pallet, basket, etc.). The Customer shall provide the actual weight of each transport unit in the transport order.
- 5.2. chargeable weight - understood as the highest weight determined using one of the following conversion factors *:

5.2.1. 1 cubic meter (cbm) = 300 kg;

Example: for an EUR-pallet with dimensions 1.2 m by 0.8 m, the surface area of the base is 0.96; $0.96 \times 300 = 288$ kg.

5.2.2. International forwarding price from/to other Europe countries up to 4 EP (or 1,6 LDM), except of Sweden (up to 1,2 LDM) or Norway (up to 0 LDM), is calculated according volume – up to 4 EP (or 1,6 LDM), except of Sweden (up to 1,2 LDM) and Norway (up to 0 LDM), according to loading meters.

Transportation price is calculated according to the bigger index:

- a) real weight or
 b) converted weight - it is bigger weight, which leads to one of the two parameters (volume or loading meters).

$1\text{m}^3 = 250$ kg or 300 kg

1 LDM = 1250 kg up to 1800 kg

- 5.3. The Customer shall provide dimensions of each transport unit in the transport order. The Carrier reserves the right to verify shipment parameters. In case of discrepancies, the base price for transport shall be calculated based on actual parameters.

* There is list of exceptions for some countries, which is the table below:

| Country | Cubic meter | Loading meter | Comments |
|----------------------|--------------------|----------------------|--|
| <i>BELGIUM</i> | 250 | 1.61 | 1250 (1 pa min 250 kg) |
| <i>DENMARK</i> | 300 | 1.61 | 1500 <i>Collection/Delivery service to private persons is not available!</i> |
| <i>FRANCE</i> | 250 | 1.61 | 1250 (1 pa min 600 kg) |
| <i>GREAT BRITAIN</i> | 300 | 1.61 | 1500 <i>Collection/Delivery service to private persons & warehouses is not available!</i> |

Raben Lietuva UAB

Liepkalnio g. 85B, LT – 02120 Vilnius. Tel.nr. +370 5 232 18 13
Veiverių g. 150/Lazdijų g. 7, LT – 46391 Kaunas. Tel.nr. +370 37 409 972
Pramonės g. 26, LT – 78136 Šiauliai. Tel.nr. +370 37 409 972
Verslo g. 11, LT – 94102 Klaipėda. Tel.nr. +370 37 409 972
e-mail: lithuania.info@raben-group.com
www.raben-group.com

Raben

| | | | |
|-------------|-----|------|------------------------|
| IRELAND | 300 | 1.61 | 1500 |
| SWEDEN | 300 | 1.21 | 1800 |
| NORWAY | 300 | 0 | 1850 |
| AUSTRIA | 250 | 1.61 | 1250 |
| SLOVENIA | 250 | 1.61 | 1500 |
| ITALY | 250 | 1.61 | 1250 |
| SPAIN | 250 | 1.61 | 1500 |
| SWITZERLAND | 250 | 1.61 | 1250 |
| BULGARIA | 250 | 1.21 | 1250 (1 pa min 500 kg) |
| PORTUGAL | 300 | 1.61 | 1500 |

III. Step 2 - Defining "Base price"

6. "Base price" shall be defined according to the Offer or Contract, defined separately per each shipment, on the basis of "Shipment weight" whose values will be specified for individual shipments pursuant to the provisions of point II.

Prices for domestic and /or international transports are agreed individually in separate contracts.

7. "Base prices" specified in Offers or Contracts, mentioned in section 6 are due for the execution of transport by heavy goods vehicles with standard equipment, not suitable for maintaining special transport conditions. In particular, within "Base prices" the Carrier does not guarantee the provision of a vehicle, suitable for maintaining controlled temperature, isothermic conditions, or for transport of dangerous goods ADR, etc.

IV. Step 3 - Defining "Final price"

8. "Final price" for rendering the transport service shall "Base price", modified by the following elements:

- 8.1. fuel adjustment;
- 8.2. remuneration for additional services
- 8.3. charge for executing the transport in special conditions or for transport of special type of goods
- 8.4. additional charges

9. **Fuel adjustment**

Raben Lietuva UAB

Liepkalnio g. 85B, LT – 02120 Vilnius. Tel.nr. +370 5 232 18 13
Veiverių g. 150/Lazdijų g. 7, LT – 46391 Kaunas. Tel.nr. +370 37 409 972
Pramonės g. 26, LT – 78136 Šiauliai. Tel.nr. +370 37 409 972
Verslo g. 11, LT – 94102 Klaipėda. Tel.nr. +370 37 409 972
e-mail: lithuania.info@raben-group.com
www.raben-group.com

Raben

- 9.1. The value of fuel adjustment in a particular month shall be defined on the basis of the average monthly price of 1 liter of Diesel oil announced by CircleK (www.circleK.lt) for the preceding month. The neutral value of the fuel adjustment has been agreed for the value 1 liter – 1.066 EUR, as an average diesel price in Lithuania in the 4th quarter of 2010.
- 9.2. Fuel adjustment means increase or decrease of base rates depending on the price trends of Diesel oil. Automatic price adjustment in case of a change of the average monthly wholesale price of Diesel oil by 5% or the multiple of 5% (i.e. 5%, 10%, etc.) above or below the neutral price shall increase or decrease the price by the fuel index which is 1.5% for domestic and international transport. The adjustment shall be binding for the whole following month.
- 9.3. The level of the index results from the share of fuel costs and may change together with the change in the cost structure.
- 9.4. "**Final prices**" for services agreed on the basis of "**Base prices**" corrected using the presented fuel adjustment procedure shall be used to calculate remuneration for services rendered in a calendar month following the calendar month for which the index of change of the average price of Diesel oil has been specified.

Average prices of Diesel oil in individual calendar months and their change index in relation to the base price of Diesel oil are regularly published on the Carrier's website <https://lietuva.raben-group.com/en/customer-zone/fuel-adjustment-daf/>
- 9.5. Determining "**Final prices**" for rendering services on the basis of "**Base prices**", using the fuel adjustment procedure shall constitute a standard element of the model for calculating remuneration and shall not be regarded as a change of binding prices or concluded contracts.
- 9.6. The value of fuel adjustment is determined based on **Table 1** attached to this Appendix.

10. Remuneration for additional services:

- 10.1. The remuneration for Additional Services is determined based on Table 2 attached to this Appendix.

Raben Lietuva UAB

Liepkalnio g. 85B, LT – 02120 Vilnius. Tel.nr. +370 5 232 18 13
 Veiverių g. 150/Lazdijų g. 7, LT – 46391 Kaunas. Tel.nr. +370 37 409 972
 Pramonės g. 26, LT – 78136 Šiauliai. Tel.nr. +370 37 409 972
 Verslo g. 11, LT – 94102 Klaipėda. Tel.nr. +370 37 409 972
 e-mail: lithuania.info@raben-group.com
 www.raben-group.com

Raben

1. Charges for executing transport in special conditions or for transport of special type of goods and other special changes

| | |
|---|--|
| <i>Transport of dangerous goods ADR</i> | <i>The price of the service increases by +15%</i> |
| <i>Lack of electronic data transmission</i> | <i>EUR 3.00 per shipment/order</i> |
| <i>Extra charge for the second collection by the fault of the Shipper.</i> | <i>The price of the service increases by +30%</i> |
| <i>Extra charge for the second delivery by the fault of the Consignee</i> | <i>The price of the service increases by +30%</i> |
| <i>Delayed loading by fault of the Consignor</i> | <i>Customer must guarantee the loading and releasing of the Consignment for transport in the loading place within not more than 30 minutes for less than truck loads (LTL) and 3 hours for full truck loads (FTL) from the moment of providing the means of transport; For every next 60 minutes is calculating a downtime fee which is equal - 20 euros per 60 minutes.</i> |
| <i>Delayed unloading by the fault of the Consignee</i> | <i>Customer must guarantee the unloading and releasing the Carrier's vehicle from the unloading place within not more than 30 minutes for less than truck loads (LTL) and 3 hours for full truck loads (FTL) from the moment of providing the means of transport; For every next 60 minutes is calculating a downtime fee which is equal – 20 euros per 60 minutes.</i> |
| <i>Additional cargo insurance</i> <i>You can find instructions & conditions here:</i> <ul style="list-style-type: none"> • Marine Cargo Insurance for Customers of Raben Group | <i>Administration fee +10 EUR</i> |
| <i>Delayed payments</i> | <i>For each delayed payment day, the Carrier has the right to apply a penalty of 0.1% of the amount which is late.</i> |

In situations if the transport or service cannot be executed in a standard manner and special circumstances occur, Carrier's remuneration shall be individually agreed with the Customer.